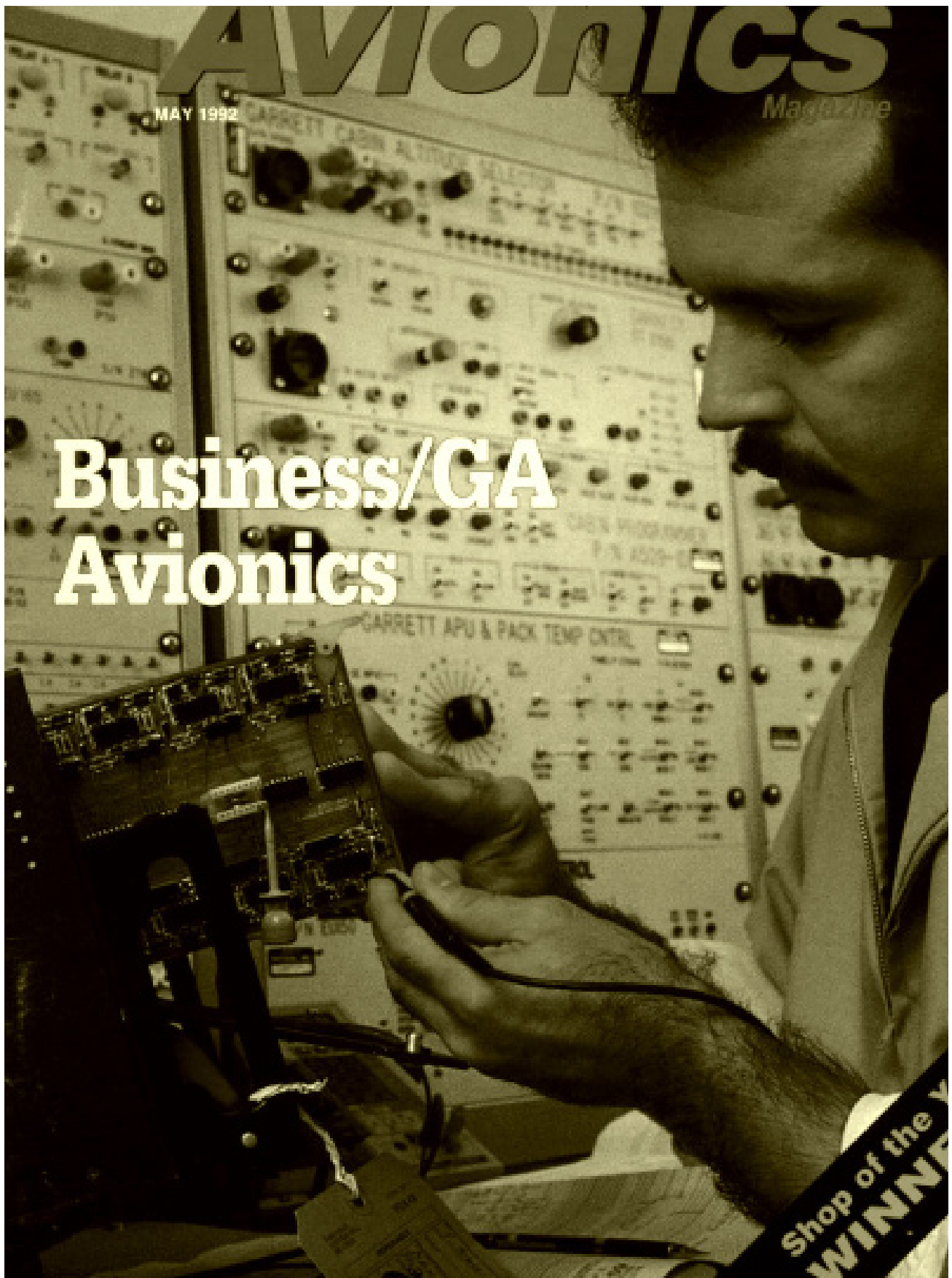


AVIONICS

MAY 1992

Magazine

Business/GA Avionics



Shop of the Year
WINNER

Avionics Magazine's Shop of the Year Honor Award Winner

Honor Award winner Tactical Inc., Miami, Florida, is a new entrant in the competitive field of avionics repair.



Final inspection and shipping area.



Tactical's main shop.

At its facility near the Miami International Airport, Tactical Inc. offers depot-level overhaul, certification and modification of avionics, accessories and instruments (including digital databus systems).

The company has grown steadily from a fledgling avionics accessory repair station to its present status as an Accessories Class 3 and Instrument Class 2

and Class 4 facility. Tactical is CASE-certified and supports both commercial and military aircraft, including: Boeing B727, B737, B747, B757, B767, McDonnell Douglas DC-8, DC-9, DC-10, KC-10, KC-135, C-130, MD80, MD11, L-1011, Airbus A300, A310 and A320.

Tactical's 5,265-square-foot facility and 24 full-time employees are dedicated to avionics. Of the company's 12 techni-

cians, three hold engineering degrees.

Tactical is owned and operated by Margie Castillo, a Cuban immigrant, and Emil Pfeiffer, a first-generation immigrant from Hungary. Ms. Castillo (CFO), active in aviation since 1979, is responsible for administration and operations. Emil Pfeiffer (CEO) oversees all technical and service aspects. He recruits, trains, and manages the engineers, repair technicians and quality control staff. Starting as a U.S. Air Force avionics specialist, Pfeiffer has more than 16 years of experience.

In addition to aviation sales, Tactical serves other major aftermarket component suppliers such as AAXICO, AGES Aviation Accessories and Solair Enterprises. Among major scheduled airlines, Tactical's customer list includes American Airlines, USAir, and El Al. They also serve non-scheduled airlines including Evergreen International and American Trans Air, DOD contractors such as Lockheed Aeromod Center, Lockheed Support Systems and E-Systems. Recently, Tactical added Northrop Worldwide Aircraft Service as a customer in support of NASA's "Shuttle Trainer" aircraft. ✈

